

Revenue Potential Worksheet

How much revenue are you losing by <u>not</u> referring customers to Timely Contract®?

1.	Your annual top-line revenue	\$
2.	Approximate % of time wasted on legal issues	 %
3.	Productive time (subtract 2. from 100%)	 %
4.	Revenue <u>potential</u> when resources deployed at 100% effectiveness (divide 1. by 3.)	\$
5.	Revenue potential of Timely Contract (subtract 1. from 4.)	\$