

## **Best in Class Service**

- 1. **Know What They're Buying**. Homebuyers and sellers can struggle to understand the public record documents affecting title or use of a property, or to understand the PSA itself.
- 2. **Market-Based Pricing.** Homebuyers and sellers can't compare properties for accurate pricing if they don't understand the legal, often invisible, restrictions on its use and enjoyment.
- 3. **Well-Drafted PSA**. The language and provisions of the PSA must be unambiguous, non-conflicting, and address special circumstances of the transaction in order to reduce conflict between the parties.
- 4. **Lead Time**. First-in-time identification of a legal problem maximizes the time available for homebuyers and sellers to address the problem before close of escrow.
- 5. **Arms-Length Referral**. Homebuyers and sellers benefit from selecting up to three (3) real estate attorneys in an unbiased, arms-length referral.
- 6. **Attorney Response Time.** Homebuyers and sellers benefit when attorneys reach out within two (2) business days.
- 7. **Fast Legal Solution Delivery.** Homebuyers and sellers benefit from getting legal advice delivered in days, not weeks.
- 8. **Cost of Pre-Close Solutions**. Homebuyers and sellers benefit from legal advice costing "pennies on the dollar" before the close of escrow, compared to unreliable and expensive remedies available after the close.
- 9. **Court Involvement.** Homebuyers and sellers benefit from avoiding common and expensive court remedies available after the close of the transaction.

**American Dream Delivered.** You'll be the hero when you help a homebuyer or seller get their legal questions answered before the close of escrow.